

QUESTIONS AND GSA RESPONSES 6

March 9, 2006

219. I read this as a fixed price contract, is that correct? If so, I assume, that we must quote one price for all 5 years and it is not subject to change. Is this correct?

GSA RESPONSE: Yes, this is a fixed price contract, but your assumption is incorrect. Please see the RFP, Section B.2 Services and Prices, 2nd paragraph, which states that “Alternately, separate pricing may be offered for each contract year...”.

220. SATCOM II is a very important procurement opportunity for small businesses within the 517410 NAICS code. Since small businesses are required by the RFP instructions to respond to Service Areas I through III as well as the small business set-aside of Service Area IV and have much more limited resources than larger businesses, would GSA consider a 2-week proposal deadline extension? This would greatly assist small businesses to produce a quality proposal response to the RFP.

GSA RESPONSE: The proposal stands as stated.

221. The SF30 for the Amendment stated, Item 11 states to submit 2 copies, yet the RFP states the proposal be submitted in an original and 4 copies as well as the CD-ROM. Please clarify.

GSA RESPONSE: The RFP is for the proposal submission; however you need only return two copies of the SF30 with your proposal.

222. We would like to request some additional clarity on the subject of past performance. Section M.3 states, “In the case of an Offeror that does not have past performance information, or in the case where information on past performance is not available, the Offeror shall receive a *neutral* rating under the past performance factor.” This seems in conflict with section L.8.3 which states, “The offeror *shall* submit a “Past Performance Information Sheet” (provided in Section L.8.3.1) for each Service Type offered and each type of service offered within a service type.” As an example, if we wanted to bid streaming video, but had no past performance submission for that application, Section M.3 seems to indicate that this would be acceptable, we would simply get a neutral on the past performance evaluation. However, Section L.8.3 seems to imply that we may not propose streaming since we do not have a past performance in that section. Please clarify.

GSA RESPONSE: GSA desires that offerors provide past performance for each service proposed. In the case where the offeror does not have past performance for a particular service, a neutral rating as explained in Section M.3 would apply. In the case where the offeror has past performance experience in that particular service but does not supply it, an unacceptable rating would apply.

223. Section M.2 notes that, “An unacceptable rating in any of the subfactors, 1, 2, or 3 will result in an unacceptable rating for the overall Technical evaluation.” Would responding to a service type without a past performance be possible grounds for an unacceptable rating based upon the RFP’s definition and intended meaning?

GSA RESPONSE: Section M.2 refers to the evaluation of the Technical factors only, not the past performance information. Evaluation of past performance information is governed by Section M.3.

224. I understand that the questionnaire responses do not count towards page count. After rereading L.8.3 it appears that since we sent the Past Performance Information Sheets out there is no requirement for the Prime contractor to also provide a more detailed write-up of past performance and experience to provide additional detail than what is on the information sheet. Is that correct?

GSA RESPONSE: Please see RFP Section L.4 Contents of Proposal Submission which states “Offerors shall assume that the Government has no prior knowledge of the company’s capability and experience. The evaluation will be based on the information presented ...”.